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Letter of Invitation

**Employer:** ContourGlobal Hydro Cascade CJSC

The ContourGlobal Hydro Cascade CJSC hereinafter referred to as “the Employer”, now invites bids from participants for the procurement ofStudy of ball valves of Tatev, Shamb and Spandaryan HPPs of ContourGlobal Hydro Cascade CJSC

RFP reference number: CGHC 03/25

**Country:** *Armenia*

**Issued on:** *February 28 2025*

Dear Colleagues,

ContourGlobal Hydro Cascade CJSC (**Employer**), a [ContourGlobal](https://www.contourglobal.com/) company, now invites Proposals for selection of an experienced contractor to perform theStudy of ball valves of Tatev, Shamb and Spandaryan HPPs of ContourGlobal Hydro Cascade CJSC.

1. The procurement will be conducted through an open tender process which will be carried out in two stage with Request for Proposal (“**RFP**”) method in two sealed envelopes, where the Bidders submit the Technical proposal and the Financial proposal in a sealed envelopes simultaneously using the Coupa e-procurement system ([Coupa Supplier Portal (coupahost.com)](https://supplier.coupahost.com/sessions/new)).
2. Suppliers/Vendors shall submit their proposals electronically using Coupa system and subject to the terms and conditions of use of Coupa as well as to the terms and conditions of the procurement document RFP.
3. In the first stage, the technical proposals will be opened and evaluated for compliance with the requirements of the tender package. Any technical proposal that does not meet the requirements of the tender package and/or the technical specifications will be considered non-compliant. The financial proposal of such a bidder will not be considered during the second stage of financial proposal opening.
4. The selected participant is determined based on compliance with the requirements of the tender package, with preference given to the participant offering the lowest price.
5. The implementation of the work is scheduled for 2025-2027, depending on the availability schedule of the station/unit and operational modes.
6. The deadline for Proposals submission is 17:00 hours Yerevan time on 19 March 2025*.*

Interested companies may obtain further information and clarifications on this RFP by submitting a written request to procurement officer A. Nikolayan arevik.nikolayan@contourglobal.com; Phone` +3795 017014.

Bidders who are interested in this procurement opportunity may write to: arevik.nikolayan@contourglobal.com confirm their interest with their email address and receive an invitation to Coupa system.

1. The RFP has been prepared in accordance with the ContourGlobal Hydro Cascade CJSC Procurement Procedure in adherence to Public Services Regulatory Commission Resolution 273A of August 19, 2020 (<https://eservices.contourglobal.eu/armenia/>). The RFP shall be conducted in compliance with the legislation of the Republic of Armenia and the procurement procedure of ContourGlobal Hydro Cascade CJSC. Disputes arising out of this RFP are subject to review in the courts of the Republic of Armenia.

The complete tender documents can be downloaded free of charge by the following link․

<https://contourglobal.box.com/s/d36xnmb2sehk6rcebu82l1ux043x4aq8>